

BID 1150 (OPENING: 6/17/03)  
 VENDOR CONTRACT FOR STARTING AIDS  
 PURCHASING AGENT: DIANE MEREDITH BERNDT  
 TELEPHONE NO.: (414) 286-2395

| <b>BIDDER:</b>  | <b>GLOBE<br/>ELECTRIC</b>             | <b>GLOBE<br/>(ALT 1)</b>               | <b>GLOBE<br/>(ALT 2)</b>                | <b>HEIN</b>                | <b>(ALT)<br/>HEIN</b>           | <b>PAYNE<br/>SPARKMAN</b>      |
|-----------------|---------------------------------------|--|---|----------------------------|---------------------------------|--------------------------------|
| ITEM A/PRICE EA | \$41.50                               | \$39.50                                | \$35.25                                 | \$36.45                    | \$21.50                         | \$27.61                        |
| MFG/PART#       | (QTY 1-24) PAYNE<br>SPARKMAN ULI-050S | (QTY 25-49) PAYNE<br>SPARKMAN ULI-050S | (QTY 50-100) PAYNE<br>SPARKMAN ULI-050S | PAYNE SPARKMAN<br>ULI-050S | AREA LIGHTING<br>RESEARCH US-30 | PAYNE SPARKMAN<br>MFG ULI-050S |
| ITEM B/PRICE EA | \$41.50                               | \$39.50                                | \$35.25                                 | \$36.45                    | \$21.50                         | \$27.61                        |
| MFG/PART#       | (QTY 1-24) PAYNE<br>SPARKMAN ULI-100S | (QTY 25-49) PAYNE<br>SPARKMAN ULI-100S | (QTY 50-100) PAYNE<br>SPARKMAN ULI-100S | PAYNE SPARKMAN<br>ULI-100S | AREA LIGHTING<br>RESEARCH US-30 | PAYNE SPARKMAN<br>MFG ULI-100S |
| <b>TOTAL</b>    | <b>\$83.00</b>                        | <b>\$79.00</b>                         | <b>\$70.50</b>                          | <b>\$72.90</b>             | <b>\$43.00</b>                  | <b>\$55.22</b>                 |

**NO BID:**  
 GRAYBAR ELECTRIC

AN AWARD WILL BE MADE IN TOTAL TO THE LOW RESPONSIVE AND RESPONSIBLE BIDDER COMPLYING WITH BID SPECIFICATIONS AND DELIVERY REQUIREMENTS. LOW TOTAL WILL BE DETERMINED FROM THE GRAND TOTAL OF ITEMS A AND B. BIDDERS MUST BID BOTH ITEMS TO BE ELIGIBLE FOR AN AWARD.